

CANDIDATE PROFILE

WHITE LABEL
ADVISORS

EXECUTIVE SUMMARY

Our executive level operations candidate transforms complexity into clarity and builds efficient systems that drive sustainable growth, with a proven ability to stabilize operations, scale teams, and deliver measurable financial impact in ambiguous, high-stakes environments.

They bring decisive, integrity-driven leadership to mission-driven organizations that need to scale with confidence while maintaining operational excellence and strong cultures. They thrive in environments built on trust, accountability, and empowerment, where operational rigor directly supports meaningful impact.

BY THE NUMBERS

**EBITDA UPLIFT 144% INCREASE
IN 1 YR PE-BACKED TURNAROUND**

**MARGIN EXPANSION 13%-18%
REDESIGN PRICING, VENDOR
CONTRACTS**

**CHURN REDUCTION <1%
AVERAGE 24 MONTHS**

**SCALE, OPERATIONS \$10M
U.S. + 5 INT'L HUBS**

VETTED VALUE

- Operational Strategy
- Sales-Engine Optimization & GTM Enablement
- Client Retention & Expansion Strategy
- Vendor Ecosystem & Marketplace Management
- Altitude-Leadership Resilience



MISSION STATEMENT

Our candidate is aligned with founders, owners, and investors serious about an operations leader that stabilizes at the core, scales the team, and protects margins - to maintain focus on vision, capital, and growth.

VALUE PROPOSITION

An executive leader that brings clarity, stability, and calm execution to teams navigating growth and change, and delivers structure without bureaucracy, momentum without chaos, and results grounded in long-term thinking.

INTERESTED?

CAN YOU SEE OUR CANDIDATE IN YOUR ORGANIZATION?

CONNECT WITH US TO LEARN MORE, RECEIVE THEIR RESUME, AND SCHEDULE AN INTERVIEW WITH THIS ESTEEMED LEADER AND PROFESSIONAL.



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